

**TRANSNET FREIGHT RAIL**

an Operating Division of **TRANSNET SOC LTD**

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

REQUEST FOR PROPOSAL [RFP] [GOODS/SERVICES]

AN APPOINTMENT OF A SERVICE PROVIDER TO CONDUCT ADVISORY SERVICES FOR ESTABLISHING A TECHNICAL ADVISOR COMPANY WITH FINANCIAL MODELLING AND CIVIL ENGINEERING AND RAILWAY ENGINEERING EXPERTISE TO SUPPORT THE CAPACITY VALIDATION PROCESS ON THE ORE EXPORT CORRIDOR UNDERTAKEN BY TRANSNET GROUP BUSINESS DEVELOPMENT FOR A PERIOD OF SIX MONTHS.

RFP NUMBER TFR/2026/03/0074/3047/RFP

ISSUE DATE: 12 May 2026

BRIEFING SESSION: 20 May 2026 @ 12:00pm

<https://teams.microsoft.com/meet/325159406721373?p=i7fHDvrECDxzvJiAod>

CLOSING DATE: 01 June 2026

CLOSING TIME: 13:00PM

BID VALIDITY PERIOD: 17 February 2027 (180 Business Days from Closing Date)

SUBMISSION TO: Transnet e-tender submission portal – see SBD 1 for details

Note to the bidders:

Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.

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RFP ANNEXURES:

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AN APPOINTMENT OF A SERVICE PROVIDER TO CONDUCT ADVISORY SERVICES FOR ESTABLISHING A TECHNICAL ADVISOR COMPANY WITH FINANCIAL MODELLING AND CIVIL ENGINEERING AND RAILWAY ENGINEERING EXPERTISE TO SUPPORT THE CAPACITY VALIDATION PROCESS ON THE ORE EXPORT CORRIDOR UNDERTAKEN BY TRANSNET GROUP BUSINESS DEVELOPMENT FOR A PERIOD OF SIX MONTHS.

SECTION 1: SBD1 FORM

**PART A
INVITATION TO BID**

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF TRANSNET FREIGHT REIL, A DIVISION TRANSNET SOC LTD							
BID NUMBER:	TFR/2026/03/0074/3047/RFP	ISSUE DATE:	12 May 2026	CLOSING DATE:	01 June 2026	CLOSING TIME:	13:00pm
DESCRIPTION	AN APPOINTMENT OF A SERVICE PROVIDER TO CONDUCT ADVISORY SERVICES FOR ESTABLISHING A TECHNICAL ADVISOR COMPANY WITH FINANCIAL MODELLING AND CIVIL ENGINEERING AND RAILWAY ENGINEERING EXPERTISE TO SUPPORT THE CAPACITY VALIDATION PROCESS ON THE ORE EXPORT CORRIDOR UNDERTAKEN BY TRANSNET GROUP BUSINESS DEVELOPMENT FOR A PERIOD OF SIX MONTHS.						
BID RESPONSE DOCUMENTS SUBMISSION INSTRUCTIONS							
<i>(please refer to section 2, paragraph 3 for a detailed process on how to upload submissions):</i> https://transnetenders.azurewebsites.net							
BIDDING PROCEDURE / TECHNICAL ENQUIRIES MAY BE DIRECTED TO:							
CONTACT PERSON	Muzi Thusi						
TELEPHONE NUMBER	011 584 0659						
FACSIMILE NUMBER							
E-MAIL ADDRESS	muzi.thusi@transnet.net						
SUPPLIER INFORMATION							
NAME OF BIDDER							
POSTAL ADDRESS							
STREET ADDRESS							
TELEPHONE NUMBER	CODE			NUMBER			
CELLPHONE NUMBER							
FACSIMILE NUMBER	CODE			NUMBER			
E-MAIL ADDRESS							
VAT REGISTRATION NUMBER							
IT IS A CONDITION OF THIS BID THAT THE TAX MATTERS OF THE SUCCESSFUL RESPONDENTS BE IN ORDER, OR THAT SATISFACTORY ARRANGEMENTS HAVE BEEN MADE WITH SOUTH AFRICAN REVENUE SERVICE (SARS) TO MEET THE RESPONDENTS TAX OBLIGATIONS.							
	TCP PIN		OR	CSD NO			
SUPPLIER COMPLIANCE STATUS	<input type="checkbox"/> Yes <input type="checkbox"/> No		OR	BBEEE STATUS LEVEL SWORN AFFIDAVIT			
If Yes, Who was the Certificate issued by?							
AN ACCOUNTING OFFICER AS	<input type="checkbox"/>	AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT					

Respondent's Signature

Date & Company Stamp

CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA) AND NAME THE APPLICABLE IN THE TICK BOX	<input type="checkbox"/>	(CCA)	
	<input type="checkbox"/>	A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS)	
	<input type="checkbox"/>	A REGISTERED AUDITOR NAME:	
[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED FOR PURPOSES OF COMPLIANCE WITH THE B-BBEE ACT]			
1 ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]	2 ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER QUESTIONNAIRE BELOW]
Signature of the Bidder	Date:
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS			
IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?		<input type="checkbox"/> YES <input type="checkbox"/> NO	
DOES THE BIDDER HAVE A BRANCH IN THE RSA?		<input type="checkbox"/> YES <input type="checkbox"/> NO	
DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?		<input type="checkbox"/> YES <input type="checkbox"/> NO	
DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?		<input type="checkbox"/> YES <input type="checkbox"/> NO	
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 BELOW.			

**PART B
TERMS AND CONDITIONS FOR BIDDING**

1. TAX COMPLIANCE REQUIREMENTS
1.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
1.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
1.5 IN BIDS WHERE UNINCORPORATED CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
1.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
1.7 RESPONDENTS ARE REQUIRED TO SELF-REGISTER ON NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE (CSD) WHICH HAS BEEN ESTABLISHED TO CENTRALLY ADMINISTER SUPPLIER INFORMATION FOR ALL ORGANS OF STATE AND FACILITATE THE VERIFICATION OF CERTAIN KEY SUPPLIER INFORMATION. ONLY FOREIGN SUPPLIERS WITH NO LOCAL REGISTERED ENTITY NEED NOT REGISTER ON THE CSD. THE CSD CAN BE ACCESSED AT HTTPS://SECURE.CSD.GOV.ZA/ .

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:

Respondent's Signature

Date & Company Stamp

(Proof of authority must be submitted e.g. company resolution)

DATE: _____

SECTION 2: NOTICE TO BIDDERS**1 INVITATION TO BID**

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity, Respondent** or **Bidder**].

DESCRIPTION	AN APPOINTMENT OF A SERVICE PROVIDER TO CONDUCT ADVISORY SERVICES FOR ESTABLISHING A TECHNICAL ADVISOR COMPANY WITH FINANCIAL MODELLING AND CIVIL ENGINEERING AND RAILWAY ENGINEERING EXPERTISE TO SUPPORT THE CAPACITY VALIDATION PROCESS ON THE ORE EXPORT CORRIDOR UNDERTAKEN BY TRANSNET GROUP BUSINESS DEVELOPMENT FOR A PERIOD OF SIX MONTHS.
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.
RFP DOWNLOADING	<p>This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at www.etenders.gov.za free of charge.</p> <p>To download RFP and Annexures:</p> <ul style="list-style-type: none"> • Click on "Tender Opportunities"; • Select "Advertised Tenders"; • In the "Department" box, select Transnet SOC Ltd. <p>Once the tender has been in the list, click on the "Tender documents" tab and process to download all uploaded documents.</p> <p>The RFP may also be downloaded from the Transnet Portal at https://transnetetenders.azurewebsites.net</p>
COMMUNICATION	<p>Transnet will publish the outcome of this RFP on the National Treasury e-tender portal and Transnet website with 10 days after the award has been finalised. All unsuccessful bidders have a right to request for reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form</p> <p>Any addenda to the RFP or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFP.</p> <p>Transnet will not be held liable if Bidders do not receive the latest information regarding this RFP with the possible consequence of either being disadvantaged or disqualified as a result thereof.</p>
BRIEFING SESSION	<p>Yes Compulsory</p> <p>Bidders are required to confirm their attendance and to send their contact details including the number of representatives (where applicable) to the following address: Lolo.Sokhela@transnet .</p> <p>This is to ensure that Transnet may make the necessary arrangements for the briefing session.</p>

	<p>Briefing date: 20 May 2026</p> <p>Time: 12:00pm - 13:00pm</p> <p>Briefing venue: TEAMS.</p> <p>https://teams.microsoft.com/meet/325159406721373?p=i7fHDvrECDxvJiAod</p> <p>Refer to paragraph 2 for details.</p>
CLOSING DATE	<p>13:00pm on Monday 01 June 2026</p> <p>Bidders must ensure that bids are uploaded timeously onto the system. Generally, if a bid is late, it will not be accepted for consideration.</p> <p>Respondents are to submit bid documents by uploading them onto the Transnet system against each tender selected. A Bidder can upload 30mb per upload and multiple uploads are permitted.</p> <p>Bidders should ensure that electronic bid submissions are submitted at least a day before the closing date and bidders should not wait for the last hour before the deadline to submit. This is to enable them to timeously address issues which they may encounter due to internet speed, bandwidth or the size of the number of uploads being submitted. Transnet will not be held liable for any challenges experienced by bidders as a result of their own technical challenges.</p>
VALIDITY PERIOD	<p>17 February 2027 (180 Business Days from Closing Date)</p> <p>Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been concluded.</p> <p>Should a bidder fail to respond to a request for extension of the validity period before it expires, that bidder will be excluded from tender process.</p> <p>With regard to the validity period of next highest ranked bidders, please refer to Section 2, paragraph 10.12</p>

Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.

2 FORMAL BRIEFING

A Compulsory RFP briefing session will be conducted in **TEAMS** on the 20 May 2026, at 12:00pm - 13:00pm for a period of ± 1,5 hours. The briefing session will start punctually and information will not be repeated for the benefit of Respondents arriving late.

2.1 Respondents are encouraged to download a copy of the RFP prior to the RFP briefing session.

3 PROPOSAL SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

a) The Transnet e-Tender Submission Portal can be accessed as follows:

- a) Log on to the Transnet eTenders management platform website/ Portal (transnetetenders.azurewebsites.net)
- b) Click on "ADVERTISED TENDERS" to view advertised tenders;

any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Goods/Services due to non-performance by ourselves, , etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

ADDRESS FOR NOTICES

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

Respondent to indicate the details of its *domicilium citandi et executandi* hereunder:

Name of Entity: _____

Facsimile: _____

Address: _____

NOTIFICATION OF AWARD OF RFP

As soon as possible after approval to award the contract(s), the successful Respondent [**the Supplier/Service provider**] will be informed of the acceptance of its Proposal. Transnet will also publish the outcome of the tender, including successful and unsuccessful bidders, in the National Treasury e-tender portal. Any unsuccessful bidder has a right to request reasons for the bid not to be successful and Transnet has a duty to provide those reasons on receipt of the request from the bidder.

VALIDITY PERIOD

Transnet requires a validity period of 180 Business Days [17 February 2027] against this RFP, excluding the first day and including the last day.

NAME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)

The Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation [**C.C.**] on whose behalf the RFP is submitted.

(i) Registration number of company / C.C. _____

(ii) Registered name of company / C.C. _____

(iii) Full name(s) of director/member(s) Address/Addresses ID Number(s)

Respondent's Signature

Date & Company Stamp

the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).

9.1 STEP ONE: Test for Administrative and Substantive Responsiveness

The test for administrative responsiveness will include the following:

Administrative & Substantive responsiveness check	RFP Reference
<ul style="list-style-type: none"> Whether the Bid has been lodged on time 	<i>Section 1 paragraph 3</i>
<ul style="list-style-type: none"> Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time 	<i>Section 5</i>
<ul style="list-style-type: none"> Verify the validity of all returnable documents 	<i>Section 5</i>
<ul style="list-style-type: none"> Verify if the Bid document has been duly signed by the authorised respondent 	<i>All sections</i>
<ul style="list-style-type: none"> Whether any general and legislation qualification criteria set by Transnet, have been met 	<i>All sections</i>
<ul style="list-style-type: none"> Whether the Bid contains a priced offer as prescribed in the pricing and delivery schedule (Failure to price on all line items will lead bid disqualification) 	<i>Section 4 - Quotation Form</i>
<ul style="list-style-type: none"> Whether the Bid materially complies with the scope and/or specification given 	<i>All Sections</i>
<ul style="list-style-type: none"> Proof of registration on the National Treasury Central Supplier Database (CSD) 	

The test for administrative & Substantive responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification

9.2 STEP TWO: Minimum Threshold 70 points for Technical Criteria

Failure to achieve the 70 points threshold will lead to disqualification. Functional threshold will include the following:

The test for the Technical and Functional threshold will include the following:

SECTION 4: PRICING AND DELIVERY SCHEDULE

I/We quote as follows for the goods/services required, on a "delivered nominated destination" basis, including VAT. Pricing Schedule to be completed in full, failure to do so bidders will be disqualified.

PART A

No	Deliverable/Description of Services	Salary Band equivalent in accordance with DPSA "Hourly Fee Rates for Consultants"	No of Resources	Estimated No. of Hours	Resource Rate per Hour (VAT Excl.)	Total (VAT Excl.)
1	Capacity Validation & Financial Modelling Services (6 Months)					
1.1	Lead Advisor – Capacity Validation, Capital Strategy & Tariff Modelling Oversight	Band F/G (Executive Specialist)	1	1000		
1.2	Senior Infrastructure & Financial Modelling Specialist	Band E/F (Senior Specialist)	1	1000		
1.3	Financial Modelling & Capital Cost Analyst Support	Band D/E (Professional Specialist)	1	900		

 Respondent's Signature

 Date & Company Stamp

Total Price (VAT Exclusive)	
Unconditional Discount	
VAT 15%	
Total Inclusive of VAT	

• **Pricing Instructions:**

- Pricing must be as per the latest gazetted for normal services as contained in the Government Gazette Fee Scale and reduced by any applicable discounts.
- The hourly rates and professional fees of Experts that the bidder uses to provide the services shall be in line with the hourly rates and professional fees applicable for professionals in the respective disciplines as stipulated by the Salary Band equivalent in accordance with DPSA "Hourly Fee Rates for Consultants" in the various Guidelines to Scope of Services and Tariffs of Fees for the various disciplines.

PART B

 Respondent's Signature

 Date & Company Stamp

No	Deliverable/Description of Services	Unit	Unit Price (VAT Excl.)	Qty	Total Price (Vat Excl.)
1	Monthly Progress & Financial Model Reports (included in fees)	N/A	Included	6	R 0,00
2	Travel – Site Inspections (Rail & Port Infrastructure)	Allowance			
3	Travel				
4.1	Air Travel – Domestic	Return Flights		40	
4	Car Rental				
4.1	Car Rental – Domestic	Daily		150	
5.	Accommodation				
5.1	Accommodation – Domestic			300	
6	Other (Specify)				
6.1	Capital Cost Estimation Tools & Modelling Software				
6.2	Engineering Review Workshops & Stakeholder Sessions				
6.3	Data Verification & Technical Study Reviews				
Total Price (VAT exclusive)					

 Respondent's Signature

 Date & Company Stamp

Unconditional Discount	
VAT 15%	
Total Inclusive of VAT	

“Hourly Fee Rates for Consultants” in the various Guidelines to Scope of Services and Tariffs of Fees for the various disciplines.

PART C: (Part A Total +Part B Total)

TOTAL BID PRICE Exclusive of Vat	
TOTAL BID PRICE Inclusive of Vat	

 Respondent's Signature

 Date & Company Stamp